



# TESTING POSITIVE

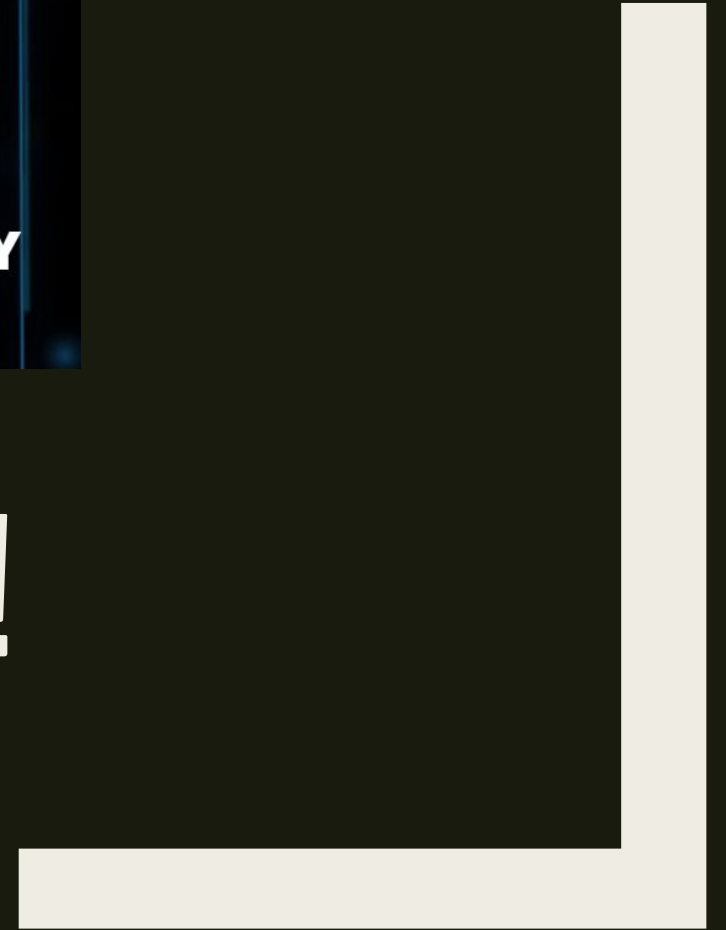
Tricks of the “Transformation Trade”



# **CYBER SECURITY SUMMIT**

**BOLSTERING YOUR SECURITY STRATEGY  
IN AN EVOLVING THREAT LANDSCAPE**

# THANK YOU!





# Hi, I'm Chris!

Those are my dogs Lord & Baron



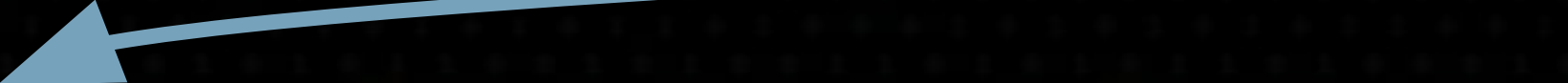




# WARNING!!!

- I'm 25 yrs in and feel like we are going backwards
- I respect everyone in this room as a peer that can help solve the hard problems TOGETHER
- My opinion is my own, but I bet a few of you share it =)
- Status quo is unacceptable
- No matter what stupid example I use, its to make it light hearted and not INTENDED to offend
- My finger of blame points with one finger forward but 3 at myself
- If you disagree or want add something in **SPEAK UP!** I don't bite.
- I don't have all the answers, but I am trying to figure it out.
- I'll work hard to not waste your time
- If I use language that is not "appropriate" it is likely because "im a dumb American" and have a limited vocabulary, opposed to my interest in offending you.





DAMOVO

SECURITY  SERVICES  
POWERED BY  
LARES



NO PEN  
TESTING



NEW ARRIVAL

Body

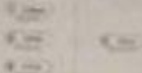
\$4.50

Multi Colours



\$4.50

Pen Size & Thickness



\$4.50



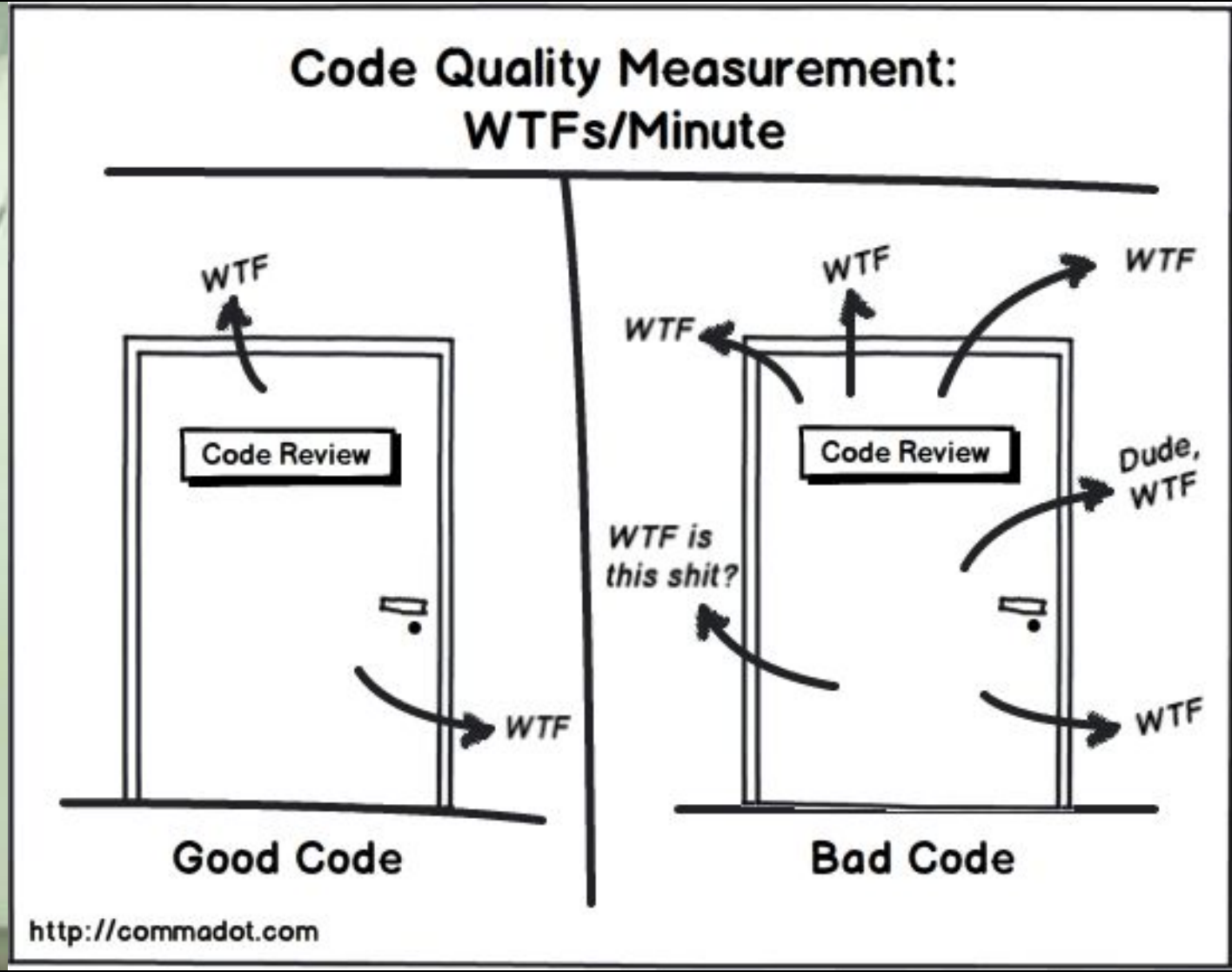
\$8.00

Pen Size & Thickness

\$4.00









# Marilyn Monroe Impersonation



ICANHASCHEEBURGER.COM 🍔 💰 🍔







**Just  
call us.**









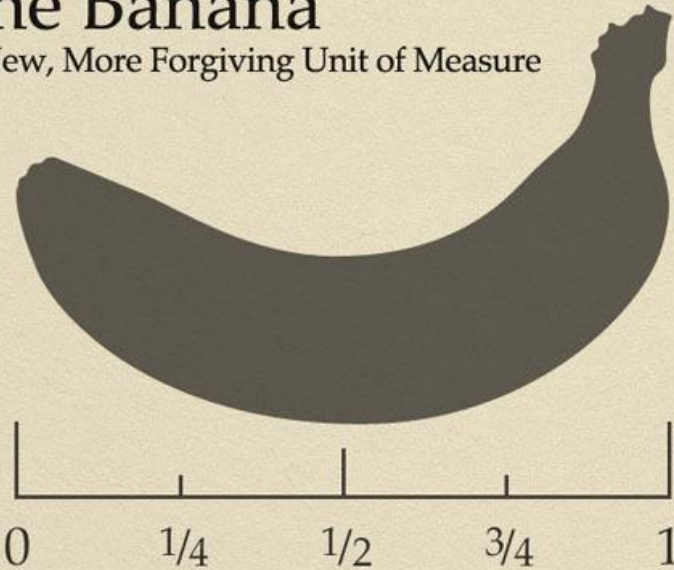




*Sometimes close enough is good enough,  
and when it isn't, it's still all you're gonna get!*

## The Banana

A New, More Forgiving Unit of Measure



### DO USE IT FOR

Estimates and loose approximations  
that can be fudged as needed or desired.



*"Almost caught me a  
2.5 banana beauty!"*



*"No silly, get  
me the purse  
that's  $1\frac{3}{4}$   
bananas wide."*



*"Little Johnny  
is 7 bananas  
tall already!"*

### DON'T USE IT FOR

Building, legal language, accounting,  
medicine, military purposes, or any  
other use that  
requires exact  
standards  
of measure.



howtobeadad.com

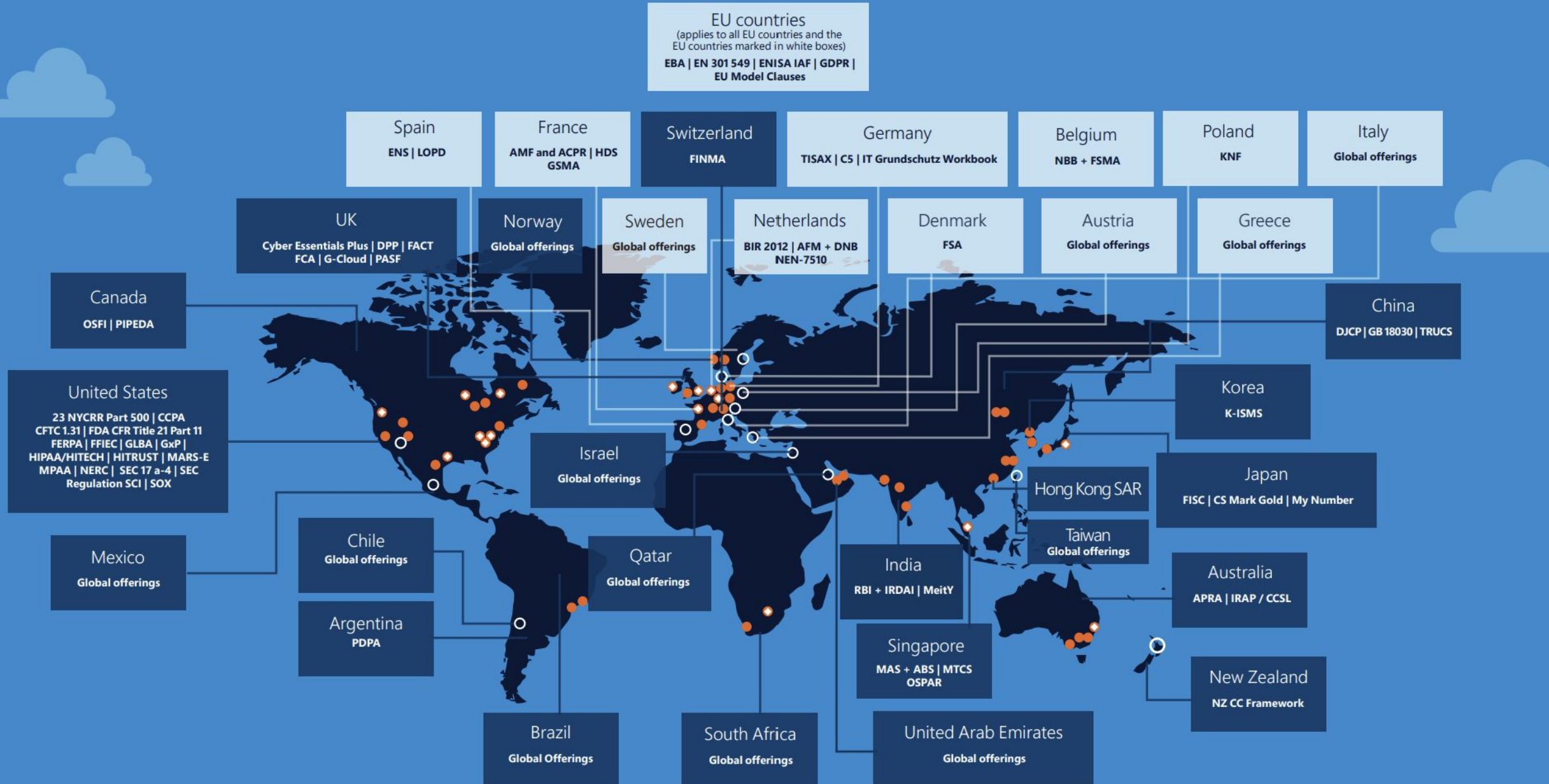



# OUR SCALES ARE BROKEN

So many negatives!!!!









Someone once said that  
under the bell jar of  
compliance, the only thing  
that blooms is rage

Jane Fonda

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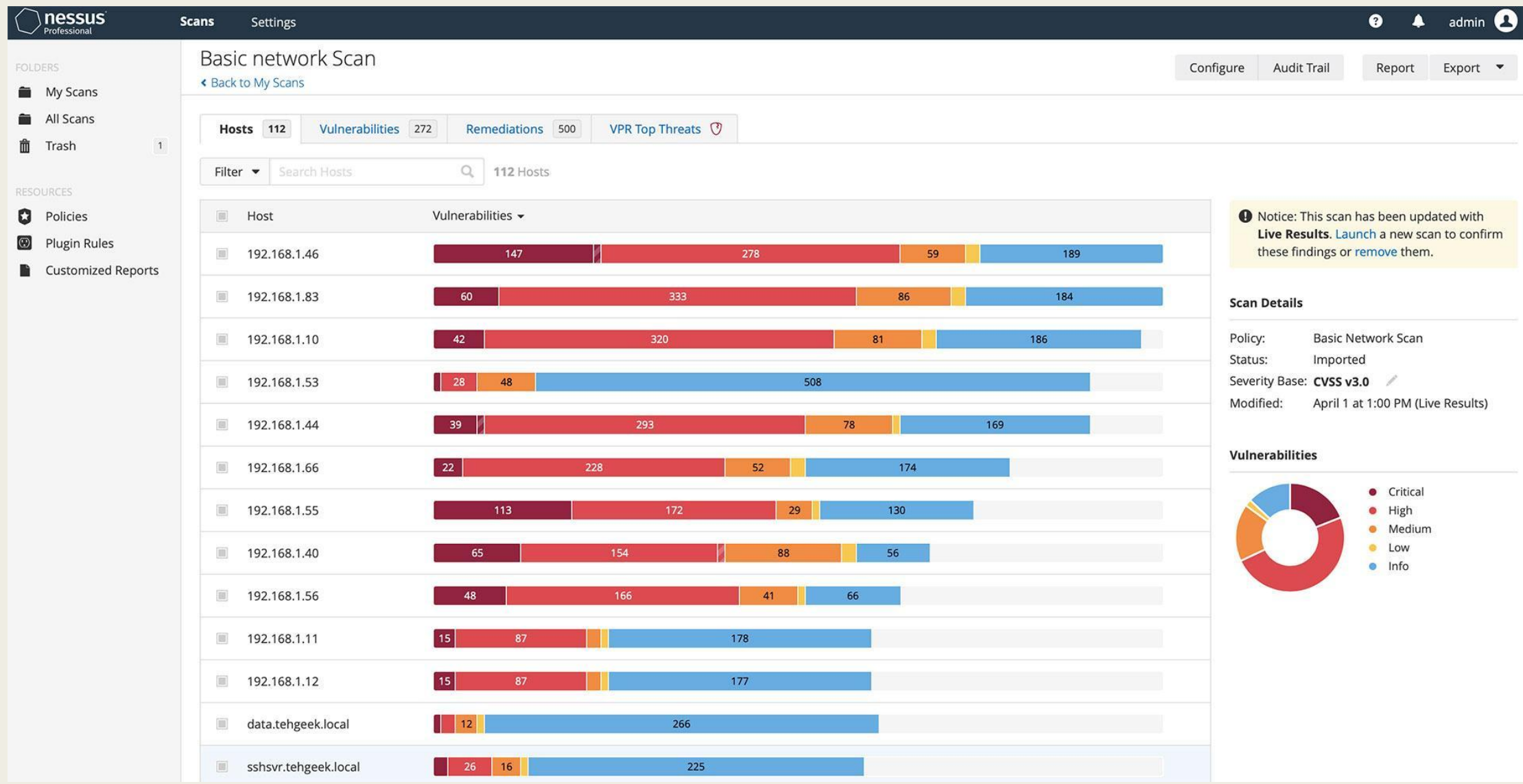
PICTUREQUOTES . com



PICTUREQUOTES



# Hrm, Looks bad?



Basic network Scan

Configure

Audit Trail

Report

Export

Hosts

Vulnerabilities

Remediations

VPR Top Threats

Filter

Search Hosts

112 Hosts

Notice: This scan has been updated with Live Results. Launch a new scan to confirm these findings or remove them.

Scan Details

Policy:

Status:

Severity Base:

Modified:

Basic Network Scan

Imported

CVSS v3.0

April 1 at 1:00 PM (Live Results)

Vulnerabilities

Critical

High

Medium

Low

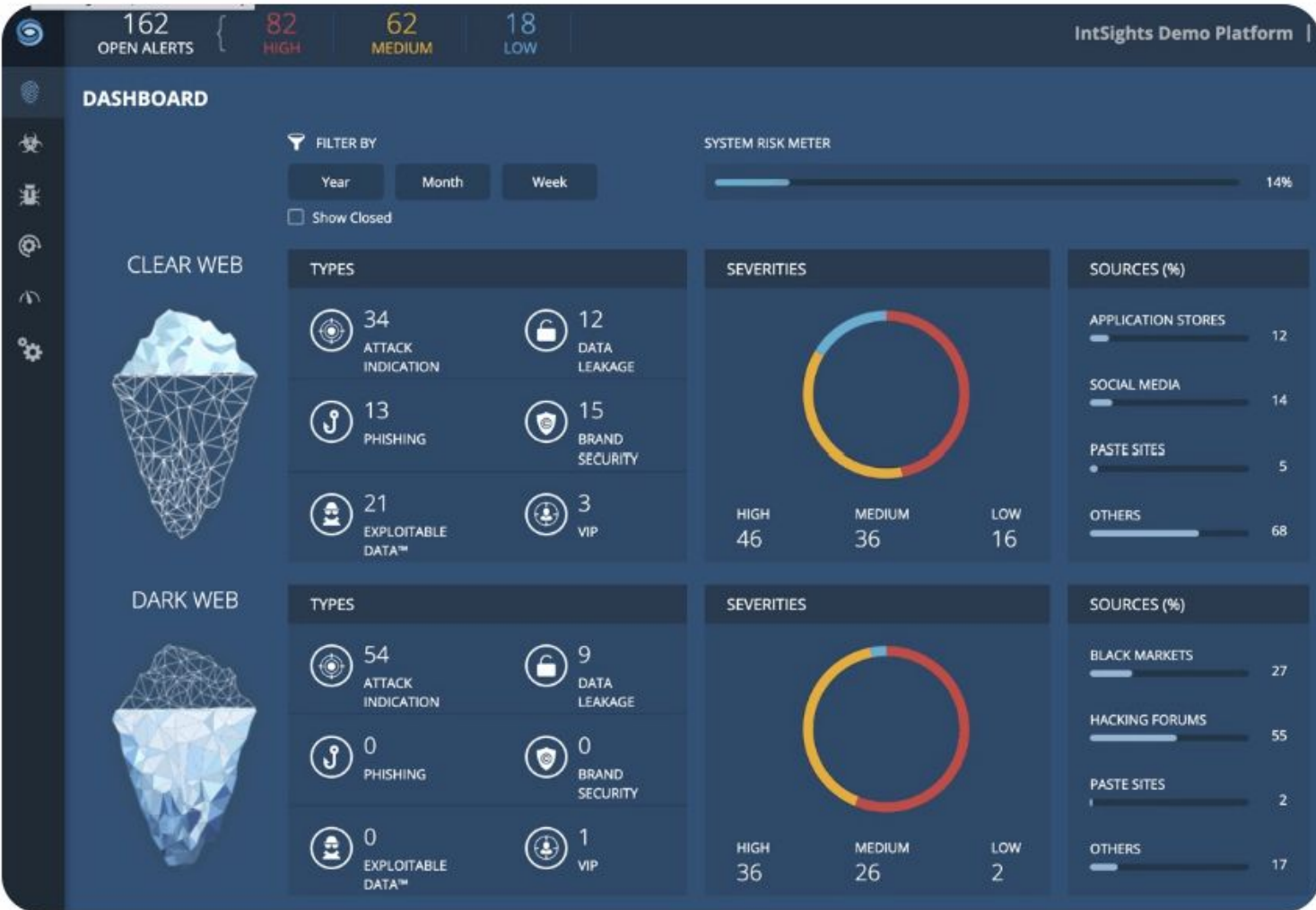
Info

# What do these graphs tell me?

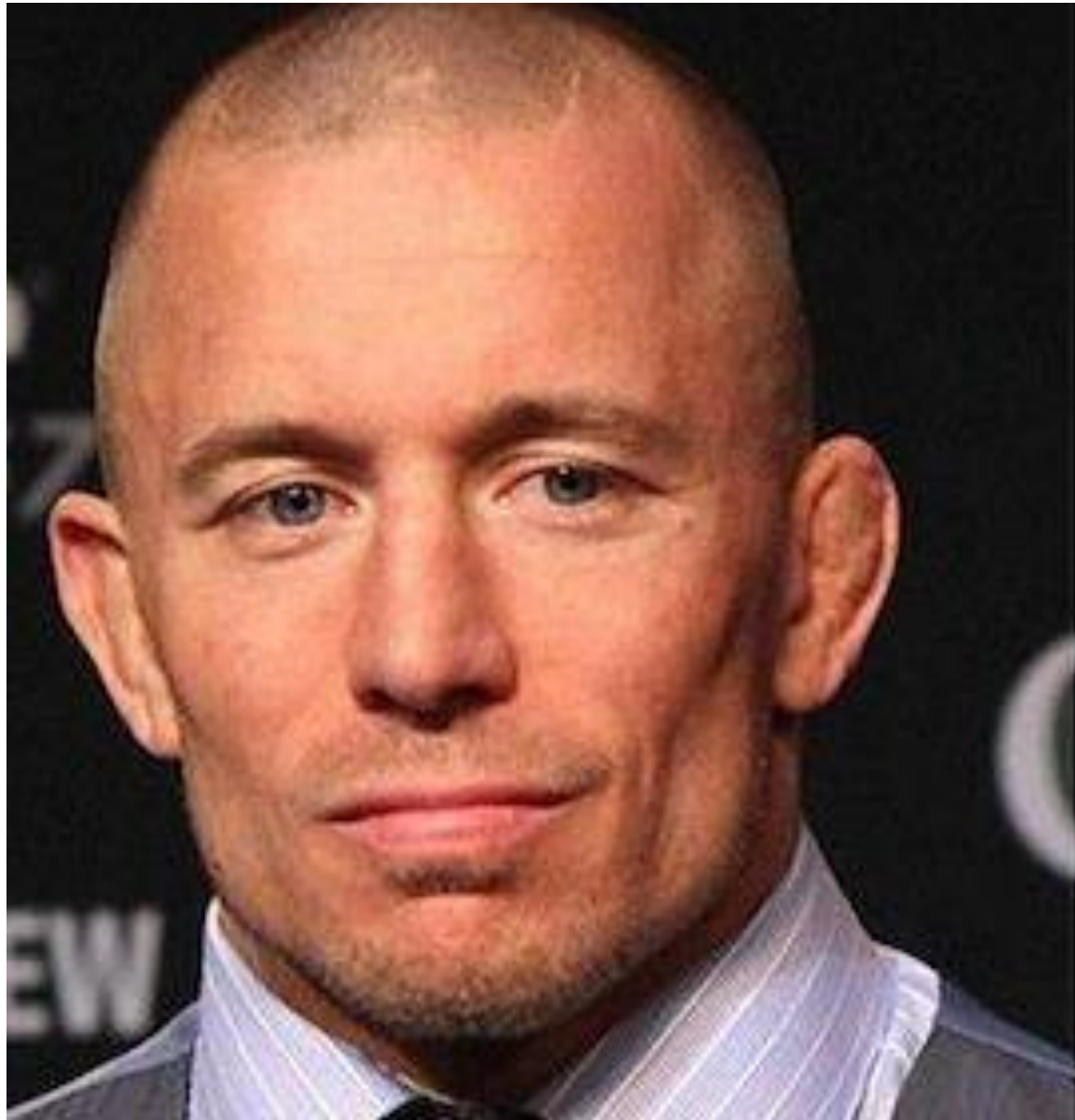
## Policy Compliance and Threat Protection Dashboard



This graph/chart is linked to excel, and changes automatically based on data. Just left click on it and select "Edit Data"









**1st year in InfoSec**

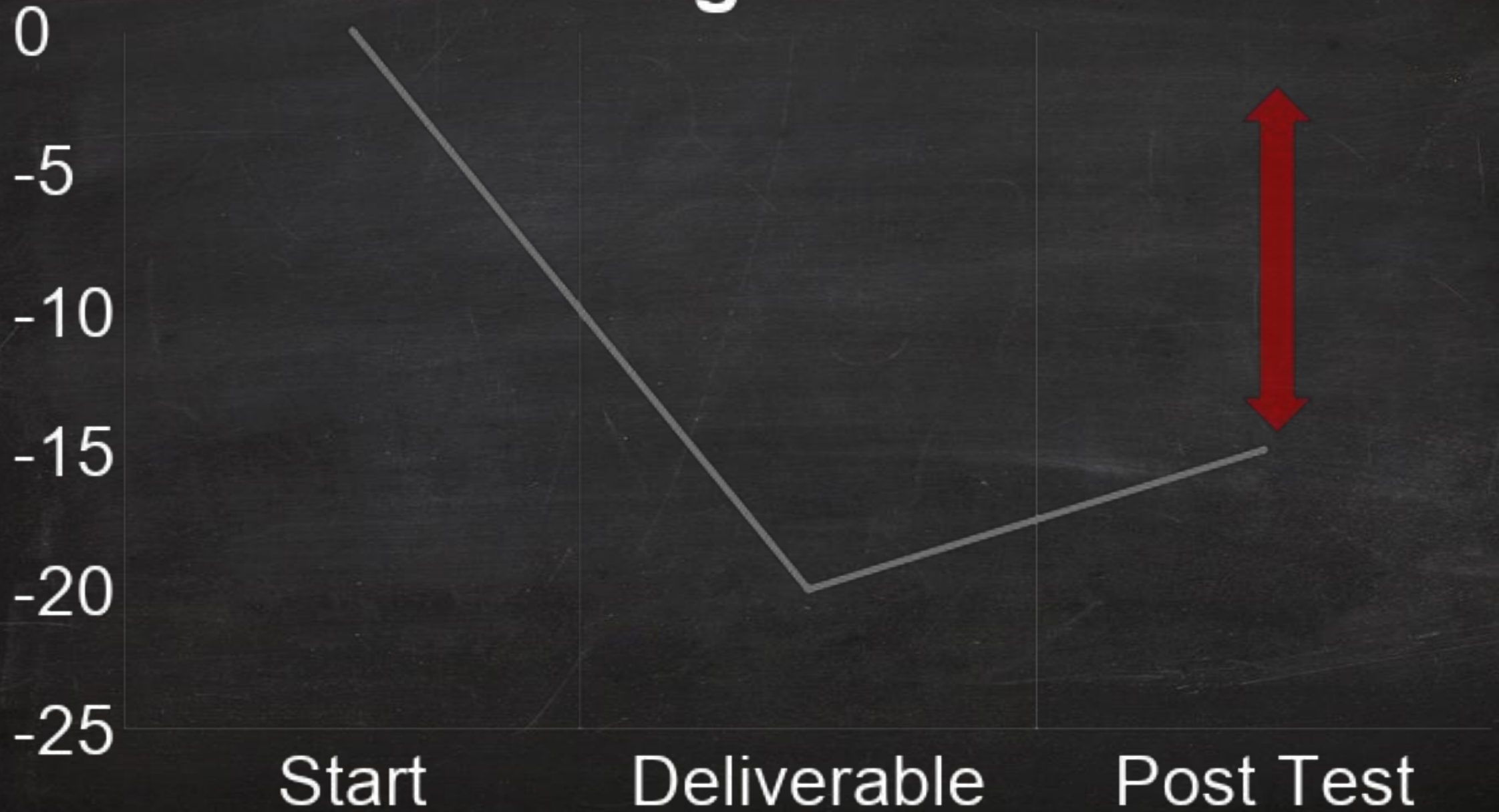


**10 years in InfoSec**



DE-CONSTRUCT  
TO  
RE-CONSTRUCT

# Testing Metrics





# Traditional Results

- Blame and Shame for Vulnerabilities
- Limited metrics
- Limited repeatability
- Nonstandard terminology
- Success of one team is determined by the failure of another
- Limited to no collaboration
- Limited to no OWNERSHIP of the debt created by the test
- Emotionally toxic
- Tests of design NOT Effectiveness



# FIRST, WE MUST BUILD POSITIVE RELATIONSHIPS

Shame and Blame do not BUILD a program.



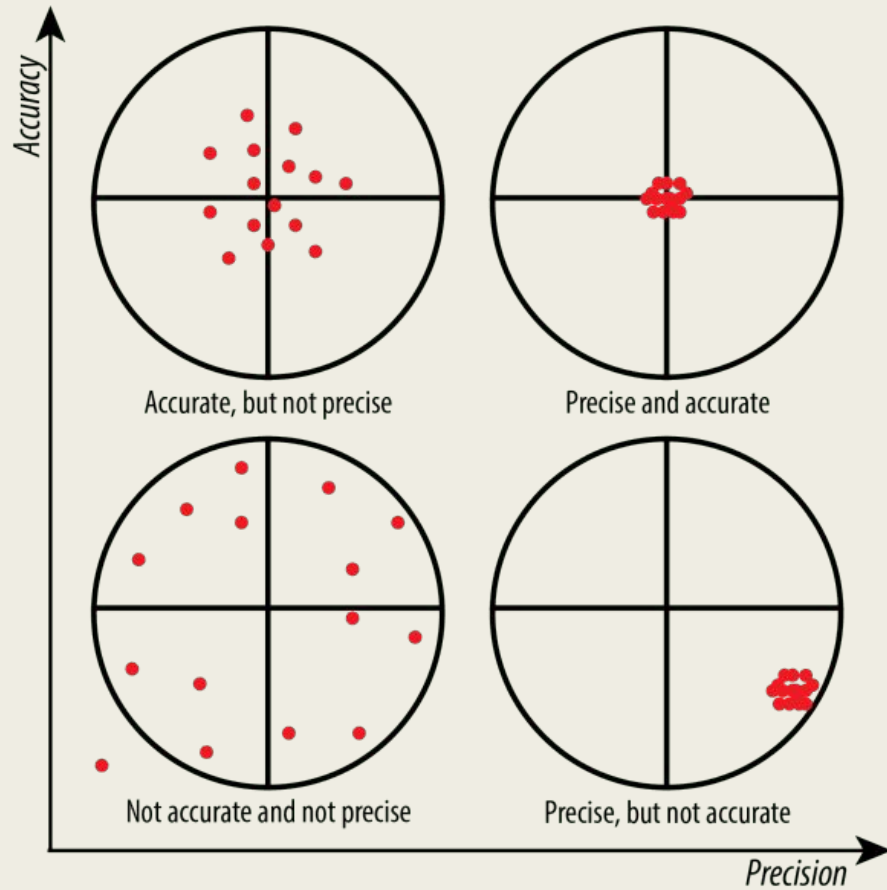


# Starting with positive intentions

- Reduce the amount of testing debt
- Create team collaboration
- Define suitable boundaries for all parties involved
- Measure everything
- Learn through experience
- Prove that we IMPROVE
- Remove the legacy scale so we can SCALE
- Transition to a proactive security program
- Remove Fear, Uncertainty, and Doubt to be replaced with data to make more informed decisions.
- Build confidence
- ELIMINATE shame / blame
- Leverage cognitive and neuro diversity (360 views)



# Precision vs Accuracy





# WHAT IS A TTP?

Tactics, Techniques, and Procedures (TTPs) is a key concept in cybersecurity and threat intelligence. The purpose is to identify patterns of behavior which can be used to defend against specific strategies and threat vectors used by malicious actors



**Efficiency is doing the thing right.  
Effectiveness is doing the right thing.**

Peter F. Drucker



## ATT&CK Matrix for Enterprise

layouts ▾ show sub-techniques hide sub-techniques

| Reconnaissance<br>10 techniques        | Resource Development<br>6 techniques | Initial Access<br>9 techniques      | Execution<br>10 techniques            | Persistence<br>18 techniques             | Privilege Escalation<br>12 techniques           | Defense Evasion<br>37 techniques                | Credential Access<br>15 techniques     | Discovery<br>25 techniques             | Lateral Movement<br>9 techniques          | Collection<br>17 techniques            | Command and Control<br>16 techniques  | Exfiltration<br>9 techniques               | Impact<br>13 techniques        |
|--|--------------------------------------|-------------------------------------|---------------------------------------|--|---|---|--|--|---|--|---------------------------------------|--|--------------------------------|
| Active Scanning (2)                    | Acquire Infrastructure (6)           | Drive-by Compromise                 | Command and Scripting Interpreter (8) | Account Manipulation (4)                 | Abuse Elevation Control Mechanism (4)           | Abuse Elevation Control Mechanism (4)           | Brute Force (4)                        | Account Discovery (4)                  | Exploitation of Remote Services           | Archive Collected Data (3)             | Application Layer Protocol (4)        | Automated Exfiltration (1)                 | Account Access Removal         |
| Gather Victim Host Information (4)     | Compromise Accounts (2)              | Exploit Public-Facing Application   | Exploitation for Client Execution     | BITS Jobs                                | Access Token Manipulation (5)                   | Access Token Manipulation (5)                   | Credentials from Password Stores (3)   | Application Window Discovery           | Internal Spearphishing                    | Audio Capture                          | Communication Through Removable Media | Data Transfer Size Limits                  | Data Destruction               |
| Gather Victim Identity Information (3) | Compromise Infrastructure (6)        | External Remote Services            | Inter-Process Communication (2)       | Boot or Logon Autostart Execution (12)   | Boot or Logon Autostart Execution (12)          | BITS Jobs                                       | Exploitation for Credential Access     | Browser Bookmark Discovery             | Lateral Tool Transfer                     | Automated Collection                   | Removable Media                       | Exfiltration Over Alternative Protocol (3) | Data Encrypted for Impact      |
| Gather Victim Network Information (6)  | Develop Capabilities (4)             | Hardware Additions                  | Native API                            | Boot or Logon Initialization Scripts (5) | Boot or Logon Initialization Scripts (5)        | Deobfuscate/Decode Files or Information         | Forced Authentication                  | Cloud Infrastructure Discovery         | Remote Service Session Hijacking (2)      | Clipboard Data                         | Data Encoding (2)                     | Exfiltration Over C2 Channel               | Data Manipulation (3)          |
| Gather Victim Org Information (4)      | Establish Accounts (2)               | Phishing (3)                        | Scheduled Task/Job (6)                | Browser Extensions                       | Boot or Logon Initialization Scripts (5)        | Direct Volume Access                            | Forge Web Credentials (2)              | Cloud Service Dashboard                | Remote Services (6)                       | Data from Cloud Storage Object         | Data Obfuscation (3)                  | Exfiltration Over Other Network Medium (1) | Defacement (2)                 |
| Phishing for Information (3)           | Obtain Capabilities (6)              | Replication Through Removable Media | Shared Modules                        | Compromise Client Software Binary        | Create or Modify System Process (6)             | Domain Policy Modification (2)                  | Input Capture (4)                      | Domain Trust Discovery                 | Replication Through Removable Media       | Data from Configuration Repository (2) | Dynamic Resolution (3)                | Exfiltration Over Physical Medium (1)      | Disk Wipe (2)                  |
| Search Closed Sources (2)              |                                      | Supply Chain Compromise (3)         | Software Deployment Tools             | Create Account (3)                       | Execution Guardrails (1)                        | Execution Guardrails (1)                        | Man-in-the-Middle (2)                  | File and Directory Discovery           | Software Deployment Tools                 | Data from Information Repositories (2) | Encrypted Channel (2)                 | Exfiltration Over Web Service (2)          | Endpoint Denial of Service (4) |
| Search Open Technical Databases (5)    |                                      | Trusted Relationship                | System Services (2)                   | Create or Modify System Process (4)      | Event Triggered Execution (15)                  | File and Directory Permissions Modification (2) | Modify Authentication Process (4)      | Network Service Scanning               | Taint Shared Content                      | Data from Local System                 | Failback Channels                     | Network Denial of Service (2)              | Firmware Corruption            |
| Search Open Websites/Domains (2)       |                                      | Valid Accounts (4)                  | User Execution (2)                    | Event Triggered Execution (15)           | Exploitation for Privilege Escalation           | Hide Artifacts (7)                              | Network Sniffing                       | Network Share Discovery                | Use Alternate Authentication Material (4) | Data from Network Shared Drive         | Ingress Tool Transfer                 | Scheduled Transfer                         | Inhibit System Recovery        |
| Search Victim-Owned Websites           |                                      |                                     | Windows Management Instrumentation    | External Remote Services                 | Hijack Execution Flow (11)                      | Hijack Execution Flow (11)                      | OS Credential Dumping (8)              | Network Sniffing                       |   | Data from Removable Media              | Multi-Stage Channels                  | Transfer Data to Cloud Account             | Network Denial of Service (2)  |
|  |                                      |                                     |                                       | Hijack Execution Flow (11)               | Impair Defenses (7)                             | Impair Defenses (7)                             | Steal Application Access Token         | Password Policy Discovery              |   | Data Staged (2)                        | Non-Application Layer Protocol        |  | Resource Hijacking             |
|  |                                      |                                     |                                       | Implant Container Image                  | Indicator Removal on Host (6)                   | Indicator Removal on Host (6)                   | Steal or Forge Kerberos Tickets (4)    | Peripheral Device Discovery            |   | Email Collection (3)                   | Non-Standard Port                     |  | Service Stop                   |
|  |                                      |                                     |                                       | Office Application Startup (6)           | Indirect Command Execution                      | Indirect Command Execution                      | Steal Web Session Cookie               | Permission Groups Discovery (3)        |   | Input Capture (4)                      | Protocol Tunneling                    |  | System Shutdown/Reboot         |
|  |                                      |                                     |                                       | Pre-OS Boot (5)                          | Masquerading (6)                                | Masquerading (6)                                | Two-Factor Authentication Interception | Process Discovery                      |   | Man in the Browser                     | Proxy (4)                             |  |                                |
|  |                                      |                                     |                                       | Scheduled Task/Job (6)                   | Modify Authentication Process (4)               | Modify Authentication Process (4)               | Unsecured Credentials (6)              | Query Registry                         |   | Man-in-the-Middle (2)                  | Remote Access Software                |  |                                |
|  |                                      |                                     |                                       | Server Software Component (3)            | Modify Cloud Compute Infrastructure (4)         | Modify Cloud Compute Infrastructure (4)         |  | Remote System Discovery                |   |  | Traffic Signaling (1)                 |  |                                |
|  |                                      |                                     |                                       | Traffic Signaling (1)                    | Modify Registry                                 | Modify Registry                                 |  | Software Discovery (1)                 |   |  | Web Service (3)                       |  |                                |
|  |                                      |                                     |                                       | Valid Accounts (4)                       | Network Boundary Bridging (1)                   | Network Boundary Bridging (1)                   |  | System Information Discovery           |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Obfuscated Files or Information (5)             | Obfuscated Files or Information (5)             |  | System Network Configuration Discovery |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Pre-OS Boot (5)                                 | Pre-OS Boot (5)                                 |  | System Network Connections Discovery   |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Process Injection (11)                          | Process Injection (11)                          |  | System Owner/User Discovery            |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Rogue Domain Controller                         | Rogue Domain Controller                         |  | System Service Discovery               |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Rootkit   | Rootkit   |  | System Time Discovery                  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Signed Binary Proxy Execution (11)              | Signed Binary Proxy Execution (11)              |  | Virtualization/Sandbox Evasion (3)     |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Signed Script Proxy Execution (1)               | Signed Script Proxy Execution (1)               |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Subvert Trust Controls (4)                      | Subvert Trust Controls (4)                      |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Template Injection                              | Template Injection                              |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Traffic Signaling (1)                           | Traffic Signaling (1)                           |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Trusted Developer Utilities Proxy Execution (1) | Trusted Developer Utilities Proxy Execution (1) |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Unused/Unsupported Cloud Regions                | Unused/Unsupported Cloud Regions                |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Use Alternate Authentication Material (4)       | Use Alternate Authentication Material (4)       |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Valid Accounts (4)                              | Valid Accounts (4)                              |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Virtualization/Sandbox Evasion (3)              | Virtualization/Sandbox Evasion (3)              |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | Weaken Encryption (2)                           | Weaken Encryption (2)                           |  |  |   |  |                                       |  |                                |
|  |                                      |                                     |                                       |  | XSL Script Processing                           | XSL Script Processing                           |  |  |   |  |                                       |  |                                |

<https://attack.mitre.org/>

# How & Where do our controls meet attackers

| Reconnaissance           | Delivery                  | Exploitation             | C2                   | Persistence | Discovery          | Credential Access | Lateral Movement     | Execution | Privilege Escalation      | Defense Evasion | Collection                | Exfiltration         | Unauthorized Devices     |
|--------------------------|---------------------------|--------------------------|----------------------|-------------|--------------------|-------------------|----------------------|-----------|---------------------------|-----------------|---------------------------|----------------------|--------------------------|
|                          | IDS/IPS                   |                          |                      |             |                    |                   | IDS/IPS              |           |                           |                 |                           | IDS/IPS              |                          |
|                          | Firewall                  |                          |                      |             |                    |                   | Firewall             |           |                           |                 |                           |                      |                          |
|                          | Proxy                     |                          |                      |             |                    |                   |                      |           |                           |                 |                           | Proxy                |                          |
|                          |                           | Patching - Endpoint Gov* |                      | Patching    |                    |                   |                      |           | Patching                  |                 |                           |                      |                          |
|                          | Antivirus                 |                          |                      | Antivirus   |                    |                   |                      |           | Antivirus                 |                 |                           |                      |                          |
|                          | Human                     |                          |                      |             |                    |                   |                      |           |                           |                 |                           |                      |                          |
|                          | Mail Gateway              |                          |                      |             |                    |                   |                      |           |                           |                 |                           |                      |                          |
|                          |                           | DEP/ALSR                 |                      |             |                    |                   |                      |           | DEP/ALSR                  |                 |                           |                      |                          |
|                          |                           | Endpoint Detection       |                      |             |                    |                   |                      |           |                           |                 |                           |                      |                          |
|                          | Mobile Endpoint Detection |                          |                      |             |                    |                   |                      |           | Mobile Endpoint Detection |                 | Mobile Endpoint Detection |                      |                          |
|                          |                           | Exploit Prevention       |                      |             |                    |                   |                      |           | Exploit Prevention        |                 |                           |                      |                          |
|                          |                           |                          | Sinkhole             |             |                    |                   |                      |           |                           |                 |                           | Sinkhole             |                          |
|                          |                           |                          |                      |             |                    |                   |                      |           |                           |                 |                           | DLP                  |                          |
| Vulnerability Assessment |                           | Vulnerability Assessment |                      |             |                    |                   |                      |           | Vulnerability Assessment  |                 |                           |                      | Vulnerability Assessment |
| IAM                      |                           |                          |                      |             |                    |                   | IAM                  |           |                           |                 |                           |                      | Network Access Control   |
|                          |                           |                          |                      |             |                    |                   |                      |           |                           |                 |                           |                      | Wireless Access Control  |
|                          | Secure Config             |                          |                      |             |                    | Secure Config     |                      |           |                           |                 |                           |                      |                          |
|                          |                           |                          |                      |             |                    |                   |                      |           |                           |                 |                           |                      |                          |
| Deception                |                           |                          |                      |             | Deception          | Encryption        | Deception            |           |                           |                 | Encryption                | Deception            |                          |
|                          |                           |                          |                      |             |                    |                   |                      |           |                           |                 |                           |                      |                          |
| Threat Intel             |                           |                          | Threat Intel         |             |                    |                   |                      |           |                           |                 |                           | Threat Intel         |                          |
|                          |                           |                          |                      |             |                    | LOGS              |                      |           |                           | Virtualization  |                           |                      |                          |
|                          | Behavioral Detection      |                          | Behavioral Detection |             |                    |                   | Behavioral Detection |           |                           |                 |                           | Behavioral Detection |                          |
|                          | Security Awareness        |                          |                      |             | Security Awareness |                   |                      |           |                           |                 |                           |                      |                          |
|                          |                           |                          |                      |             |                    |                   |                      |           |                           |                 |                           |                      |                          |
|                          | WAF                       |                          |                      |             |                    |                   |                      |           | WAF                       |                 |                           | WAF                  |                          |



# Understanding an attack

## TECHNIQUES

- Enterprise ^
- Reconnaissance ▾
- Resource Development ▾
- Initial Access ▾
- Execution ▾
- Persistence ▾

## Credentials from Password Stores

Sub-techniques (5) ▾

Adversaries may search for common password storage locations to obtain user credentials. Passwords are stored in several places on a system, depending on the operating system or application holding the credentials. There are also specific applications that store passwords to make it easier for users manage and maintain. Once credentials are obtained, they can be used to perform lateral movement and access restricted information.

## Procedure Examples

| ID    | Name        | Description  |
|-------|-------------|--|
| S0331 | Agent Tesla | Agent Tesla has the ability to steal credentials from FTP clients and wireless profiles. <sup>[1]</sup>                          |
| G0016 | APT29       | APT29 used account credentials they obtained to attempt access to Group Managed Service Account (gMSA) passwords. <sup>[2]</sup> |

## Mitigations

| ID    | Mitigation        | Description  |
|-------|-------------------|--|
| M1027 | Password Policies | <p>The password for the user's login keychain can be changed from the user's login password. This increases the complexity for an adversary because they need to know an additional password.</p> <p>Organizations may consider weighing the risk of storing credentials in password stores and web browsers. If system, software, or web browser credential disclosure is a significant concern, technical controls, policy, and user training may be used to prevent storage of credentials in improper locations.</p> |

|          |   |  |  |
|----------|---|--|--|
| <b>0</b> | <b>No Detection Controls</b>  | <b>No Protection Controls</b>                                | <b>Lack of coverage</b>  |
| <b>1</b> | <b>Non-Centralized Logging</b>  | <b>Partially Deployed</b>                                    | <b>Minimally deployed coverage, manual investigation</b>                             |
| <b>2</b> | <b>Centralized Logging, but no Alerts</b>   | <b>Fully Deployed but Defeatable</b>                         | <b>Partially deployed coverage, manual and automated investigation</b>               |
| <b>3</b> | <b>Centralized Logs, Reactive, Insufficient Alerts, false negatives or positives (Functional)</b> | <b>Fully Deployed, Non-Defeatable</b>                        | <b>Fully deployed coverage. Automated investigation. Tested effectiveness 80-95%</b> |
| <b>4</b> | <b>Centralized, Automated Alerts, Proactive, Requires response, no false positives (Stable)</b>   | <b>Fully Deployed, Non-Defeatable, and Alerting in place</b> | <b>Fully functional automated alerting . 95-100% Tested effectiveness</b>            |



Score yourself against each technique and analyze results.

- Ability to Protect
- Ability to detect
- Quality of detection
- Coverage
- Root Cause Analysis of score

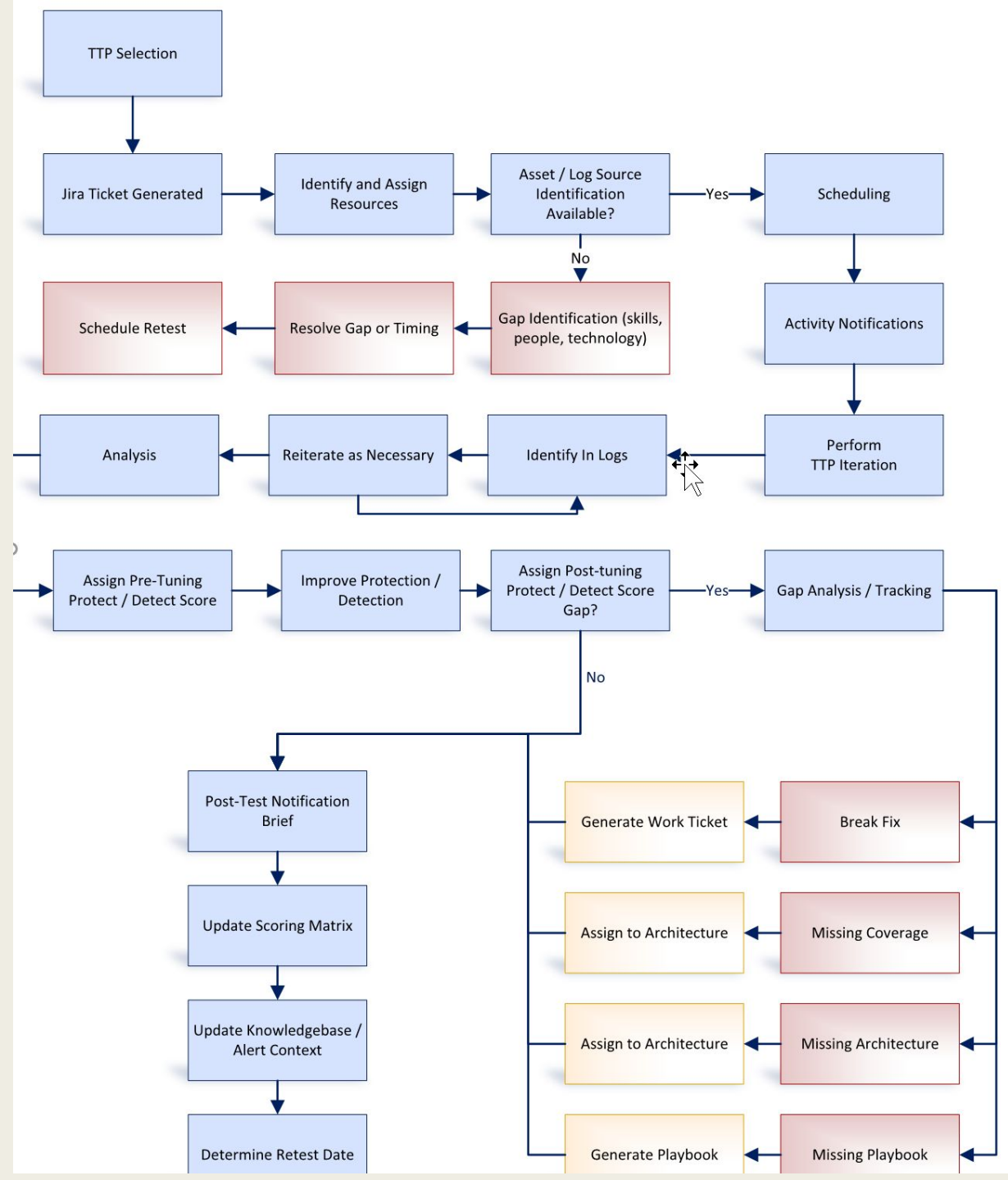
[illegible]

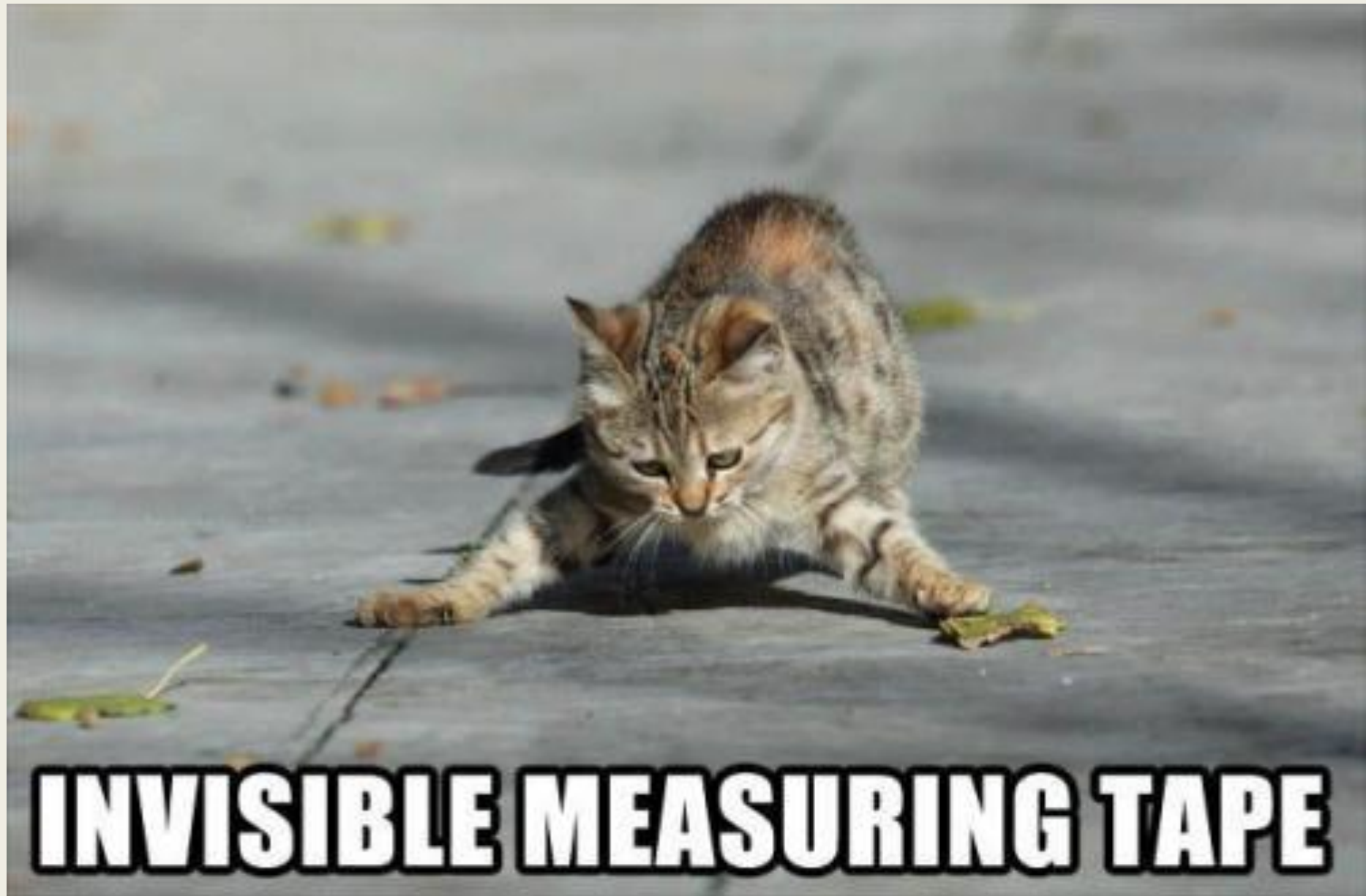
| Technique                    | Function  | Methods for detection  | Methods for protection  | Sophistication | Detection   | End Maturity | Timing   | Protection   | Begin Maturity | Confidence | Last Test Date |
|------------------------------|---|--|---|----------------|---|--------------|----------|--|----------------|------------|----------------|
| LSASS password/hash recovery | <p>Local Security Authority Subsystem Service (LSASS) is a process in Microsoft Windows operating systems that is responsible for enforcing the security policy on the system. It verifies users logging on to a Windows computer or server, handles password changes, and creates access tokens. (from Wikipedia)</p> <p>For the purposes of Single Sign On (SSO) in Windows environments, lsass also stores the NT hash and sometimes, in the case of wdigest, the cleartext credentials of users who have logged into the system. These can be recovered by dumping the contents of the process in memory through use tools such as procdump and mimikatz.</p> | <p>The most optimal way to detect this is to identify processes that are crossproc'd into lsass. The signal to noise ratio here is high, due to the nature of lsass' function.</p> <p>Typically meterpreter uses rundll32 to run, so identifying rundll32 into lsass along with processes injected into winlogon that cross process into lsass will reliably identify malicious activity</p> | <p>An automated password management tool such as CyberArk can be used to randomize passwords and change them after every use, thus decreasing the efficacy of mimikatz as any recovered credential will likely be expired.</p> <p>Further, on all windows 8/2012+ desktops and servers, wdigest should be disabled in accordance with the following KB article from Microsoft: <a href="https://support.microsoft.com/en-us/kb/2871997">https://support.microsoft.com/en-us/kb/2871997</a></p> <p>Enforcing the principle of Least User Access will also help mitigate the effectiveness of mimikatz as it will limit the access provided by the compromised credentials.</p> <p>Lastly, adding some form of Two Factor Authentication, such as smart cards, can further limit the usefulness of the recovered credentials.</p> | 2              | <p>Rules written in carbon black to detect cross process activity from rundll32 into lsass</p> <p>Rule written to identify PowerShell crossproc into lsass.</p> <p>Additional rule written to detect an injected process into winlogon with cross process activity into lsass</p> | 3            | 00:00:18 | 2FA (user-land only), some CyberArk usage, some credentials flushed every 24 hours | 1              | 1          |                |



Create  
repeatable  
process to  
measure the  
capabilities of  
your defensive  
controls.

There is  
ALWAYS room



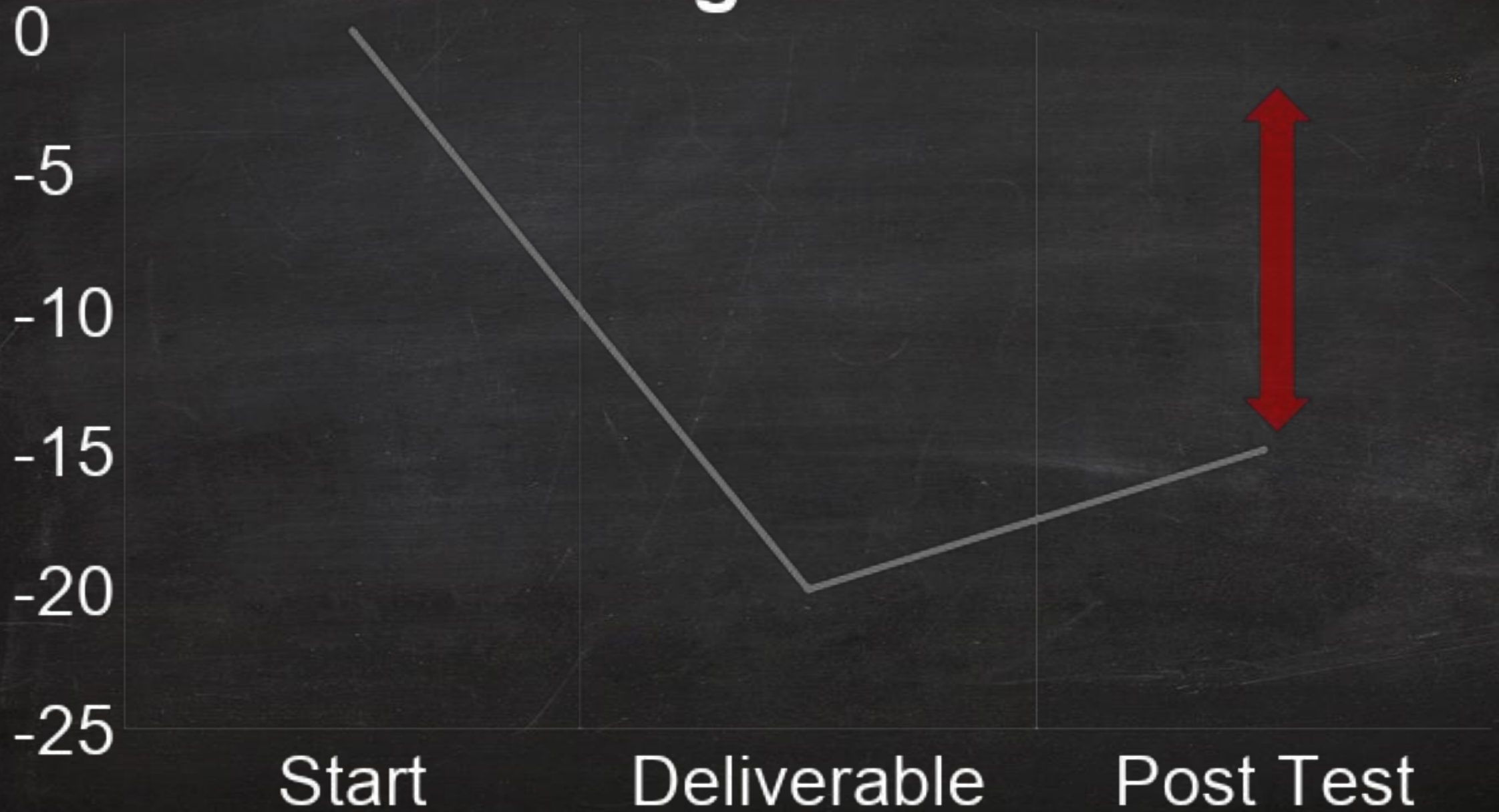




# But will we be effective against

| APT28 (00007)                            |  |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   | selection controls            |                          |                               |                           |                       |                                       |                                    |                       |  |  | layer controls                        |                                    |                           |                        |                |                                    |                       |                    |                        |                      | technique controls         |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|--|--|--|--|--|--------------------------------------|---------------------------------------|------------------------------------|-----------------------------------|---|--------------------------------|----------------------|----------------------------|------------------------------|---|----------------------------|----------------------------------|---------------------|-----------------------------------|-----------------------------------|-------------------------------|--------------------------|-------------------------------|---------------------------|-----------------------|---------------------------------------|------------------------------------|-----------------------|--|--|---------------------------------------|------------------------------------|---------------------------|------------------------|----------------|------------------------------------|-----------------------|--------------------|------------------------|----------------------|----------------------------|---------------|----------------|-----------------|----------------|----------------------------------|-----------------------|--|--|---------------------------------------|----------------------------------|----------------|------------------------|--------------|
| Reconnaissance<br>10 techniques          |  |  |  |  | Resource Development<br>7 techniques |                                       |                                    |                                   |   | Initial Access<br>9 techniques |                      |                            |                              |   | Execution<br>12 techniques |                                  |                     |                                   |                                   | Persistence<br>19 techniques  |                          |                               |                           |                       | Privilege Escalation<br>13 techniques |                                    |                       |  |  | Defense Evasion<br>40 techniques      |                                    |                           |                        |                | Credential Access<br>15 techniques |                       |                    |                        |                      | Discovery<br>29 techniques |               |                |                 |                | Lateral Movement<br>9 techniques |                       |  |  |                                       |                                  |                |                        |              |
| Active Scanning (1/2)                    | Scanning IP Blocks                       |  |  |  | Vulnerability Scanning               | Botnet                                | Drive-by Compromise                | Exploit Public-Facing Application | Command and Scripting Interpreter (2/4) | AppleScript                    | JavaScript           | Account Manipulation (1/4) | Additional Cloud Credentials | Abuse Elevation Control Mechanism (2/4) | Create Process with Token  | Make and Impersonate Token       | Parent PID Spoofing | Access Token Manipulation (1/3)   | Token Impersonation/Theft         | Active Setup                  | Authentication Package   | Kernel Modules and Extensions | Login Items               | LSASS Driver          | Plist Modification                    | Port Monitors                      | Plist Modification    | Port Monitors                            | Print Processors                           | Re-opened Applications                | Registry Run Keys / Startup Folder | Security Support Provider | Shortcut Modification  | Time Providers | Winlogon Helper DLL                | XDG Autostart Entries | Logon Script (Mac) | Logon Script (Windows) | Network Logon Script | RC Scripts                 | Startup Items | Malicious File | Malicious Image | Malicious Link | Component Object Model           | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2) | Escape to Host | Accessibility Features | AppCert DLLs |
|  | Gather Victim Host Information (2/4)     |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Gather Victim Identity Information (1/3) | Credentia                                |  |  |  | Email Addresses                      | Employee Names                        | Acquire Infrastructure (1/4)       | Server                            | Virtual Private Server                  | Web Services                   | Hardware Additions   | Phishing (2/3)             | Spearphishing Attachment     | Spearphishing Link                      | Spearphishing via Service  | Container Administration Command | Deploy Container    | Exploitation for Client Execution | Inter-Process Communication (1/2) | Native API                    | Scheduled Task/Job (2/3) | Shared Modules                | Software Deployment Tools | System Services (2/2) | User Execution (2/3)                  | Windows Management Instrumentation | Browser Extensions    | Compromise Client Software Binary        | Create Account (2/3)                       | Create or Modify System Process (2/4) | AppCert DLLs                       |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Network Information (2/4)  |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Gather Victim Org Information (2/4)      | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Identity Information (1/3) |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Gather Victim Org Information (2/4)      | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Phishing for Information (2/4)           | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Closed Sources (2/2)              | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Open Technical Databases (2/3)    | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Open Websites/Domains (2/2)       | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Victim-Owned Websites             | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Closed Sources (2/2)              | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
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|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
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|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Victim-Owned Websites             | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Closed Sources (2/2)              | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Open Technical Databases (2/3)    | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Open Websites/Domains (2/2)       | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Victim-Owned Websites             | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Closed Sources (2/2)              | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Open Technical Databases (2/3)    | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Open Websites/Domains (2/2)       | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Victim-Owned Websites             | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Closed Sources (2/2)              | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Open Technical Databases (2/3)    | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
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|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
| Search Victim-Owned Websites             | Phishing for Information (2/4)           |  |  |  | Search Closed Sources (2/2)          | Search Open Technical Databases (2/3) | Search Open Websites/Domains (2/2) | Search Victim-Owned Websites      | Obtain Capabilities (1/4)               | Code Signing Certificates      | Digital Certificates | Exploits                   | Malware                      | Tool                                    | Vulnerabilities            | Valid Accounts (1/4)             | Default Accounts    | Domain Accounts                   | Local Accounts                    | Supply Chain Compromise (2/2) | Trusted Relationship     | Cloud Accounts                | Malicious File            | Malicious Image       | Malicious Link                        | Component Object Model             | Dynamic Data Exchange | Boot or Logon Autostart Execution (1/15) | Boot or Logon Initialization Scripts (1/3) | Create or Modify System Process (2/4) | Domain Policy Modification (2/2)   | Escape to Host            | Accessibility Features | AppCert DLLs   |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
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|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
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|  | Gather Victim Org Information (2/4)      |  |  |  |                                      |                                       |                                    |                                   |   |                                |                      |                            |                              |   |                            |                                  |                     |                                   |                                   |                               |                          |                               |                           |                       |                                       |                                    |                       |  |  |                                       |                                    |                           |                        |                |                                    |                       |                    |                        |                      |                            |               |                |                 |                |                                  |                       |  |  |                                       |                                  |                |                        |              |
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# Testing Metrics



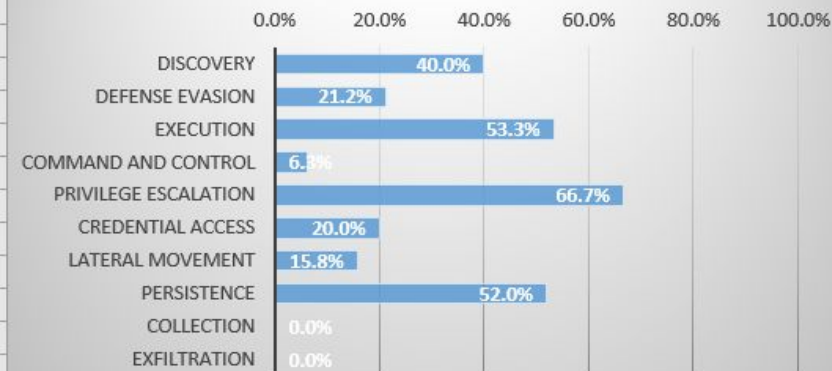


# Simulated Testing Loop

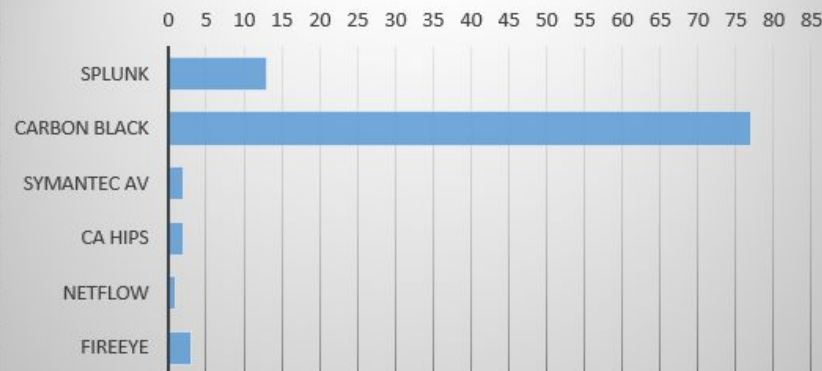


—Start → Deliverable → Post Test

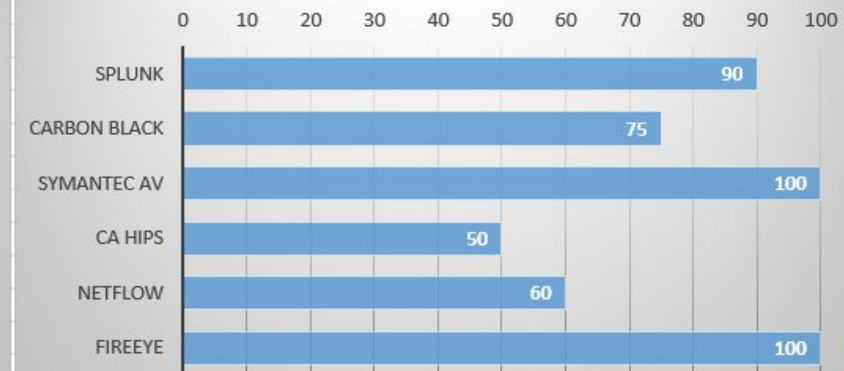
Techniques Detectable &gt;=3



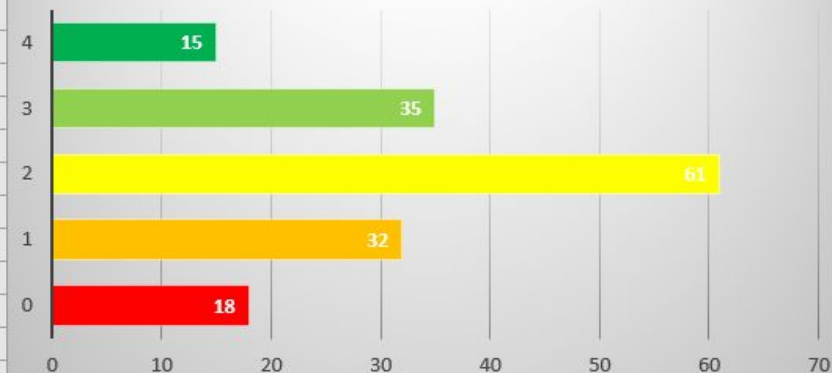
Techniques Detected per Control



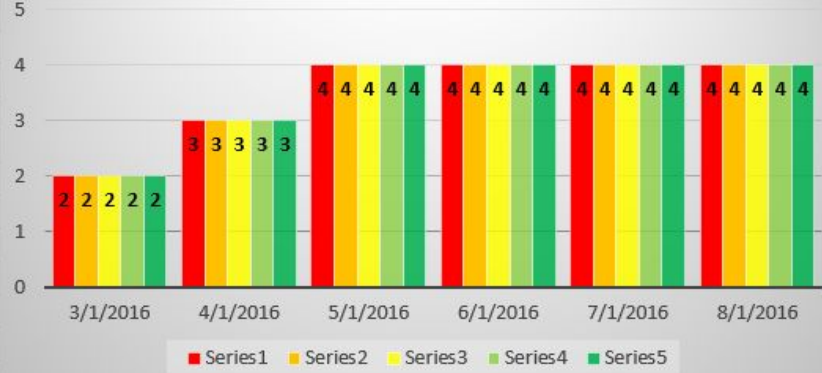
% Coverage per Control



Detection Maturity Breakdown



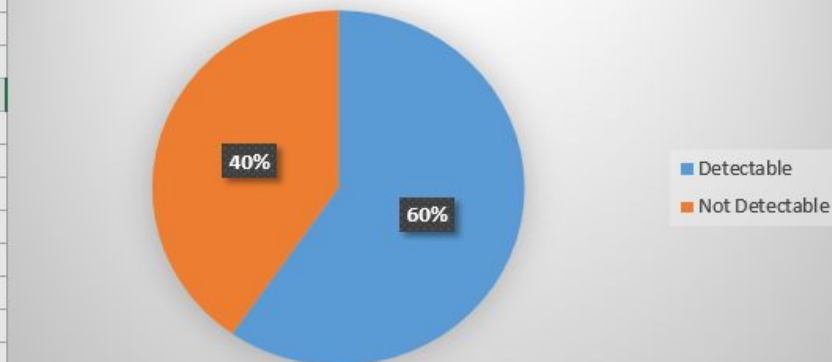
Detection Maturity Over Time



% Techniques Detected by Skill



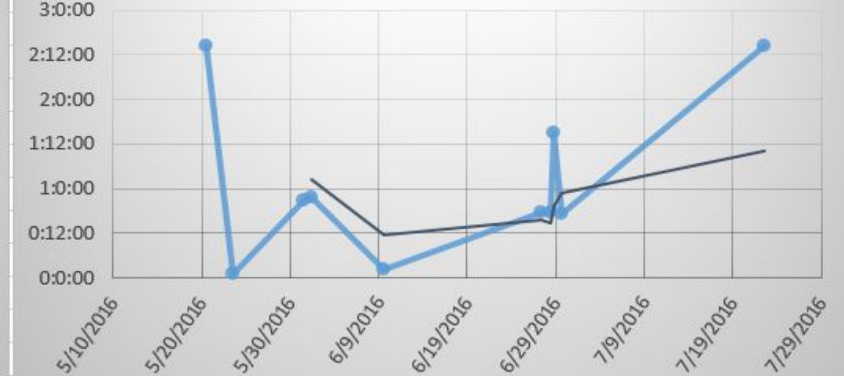
Sim Overall Attack Detection



Sim Attack Detection per Skill



Mean Time To Detection





# Create positive Addiction



Reduce Vulnerability Paralysis



Measure your capabilities



Show continual defensive improvement

# TBDL ( Too boring didn't listen)

- Always set your intentions on positive results
- Focus on team accountability
- One team One goal
- Eliminate Vulnerability Paralysis
- Bad Metrics = Bad Decisions
- Molon Labe mentality
- Build each other up, don't tear each other down
- Measure everything
- Always be improving
- Create addiction to POSITIVE results
- Educate don't Adjudicate
- Diversity trumps Adversity when Adversity isn't Diverse



# DAMOVO

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## Thank You

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**m**  
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